

Atlantic Canada Export Café Series - Europe 2025
February 3-11, 2025
Rome, Paris, London

Business to Business Matchmaking Opportunity with European Seafood Buyers

The Atlantic Provincial Seafood Trade Group (APSTG) in partnership with the Government of Canada, will organize Business to Business (B2B) meetings with qualified European seafood buyers in three key seafood markets: Italy (Rome), France (Paris), England (London).

The meetings will be held in-person for each three locations followed by a networking activity. The meetings will be facilitated and organized by professional in-market consultants and Trade Commissioners. The cost is \$250 per country.

The project team reserves the right to limit the number of participants based on successful matchmaking in each country and/or overwhelming interest. In this case please confirm your firm interest as soon as possible as we will manage in a first come, first served basis.

SCHEDULE 2024:

Rome, Italy	February 03-04 (Monday and Tuesday)
France, Paris	February 06- 07 (Thursday and Friday)
London, England	February 10-11 (Monday and Tuesday)

Interested?

Please complete this application form and send by **November 15, 2024** via email to geoff.irvine@lobstercouncilcanada.ca. For more information, please call Geoff Irvine at 902-497-9128

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Company Name:

Name & Title of Persons Attending:

Address:

Telephone Number:

Website:

Email Address:

Number of Years in Business:

Number Employees:

Profile of Company:

What you expect to achieve by participating in this trade activity:

Export Strategy:

Exporting to Europe markets?

Yes (____) No (____)

Who are your target customer(s) for this activity?:

Retail Importers/Distributors

Foodservice Importers/Distributors

E-Commerce / Online

Other:

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Products: Please check products you are currently exporting. You can include additional information such as product format, specs, packaging, etc.

<u>Additional Info</u>	<u>Additional Info</u>
Alewife	Pollock
Arctic Char	Quahaug
Capelin	Redfish (Ocean Perch)
Clam	Salmon, Fresh
Cod	Salmon, Frozen
Crab, Jonah	Salmon, Smoked
Crab, Rock	Sardine
Crab, Snow	Scallop, Bay
Eel	Scallop, Deep Sea
Haddock	Sea Cucumber
Hake, Silver	Sea Urchin
Halibut, Atlantic	Shrimp, Cold Water
Halibut, Greenland (Turbot)	Smelt
Herring, Frozen	Sole
Herring, Smoked	Sturgeon & Caviar
Lobster, Live	Trout
Lobster, Frozen	Tuna
Mackerel	Whelk
Mussels	Other
Oysters	Other

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Atlantic Canada Export Café B2B Matchmaking

I would like to participate in the following B2B Matchmaking:

Rome, Italy:	February 03 & 04 (\$250)
France, Paris:	February 06 & 07 (\$250)
London, Italy:	February 10 & 11 (\$250)

Signed: _____

Title: _____

Dated: _____